

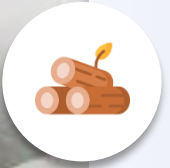
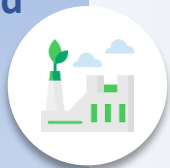


BRR

Buriram Sugar Public Company Limited



Buriram Sugar Public Company Limited



Key Highlights

Key Factors

Financial Summary

Business Outlook

Sugar Made in the Field



KEY HIGHLIGHTS 2Q22





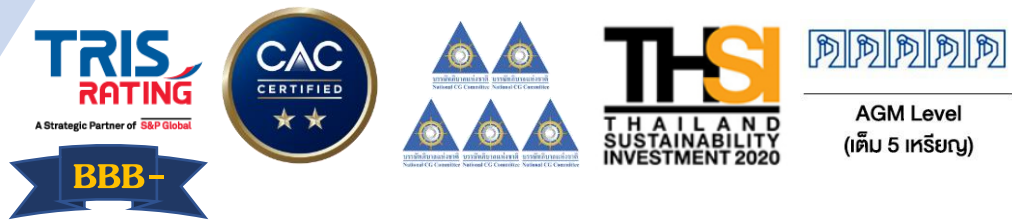
Revenue
5,080.75 MB

EBITDA
1,030.30 MB




Net Profit
716.05 MB

Note : Performance 6 Months

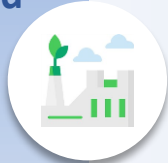


Sugar Made in the Field



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Buriram Sugar Public Company Limited



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Sugar Made in the Field

KEY FACTORS 2Q2022

SUPPORTIVE KEY FACTORS



Rising Sugar Price

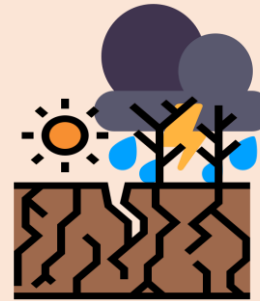


Declining Sugar Supply

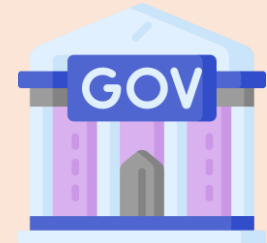


Thai Baht Depreciation

CHALLENGES & RISKS



Climate Change



Government Policy


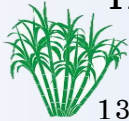





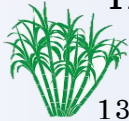















Consumer Behavior



Inflation

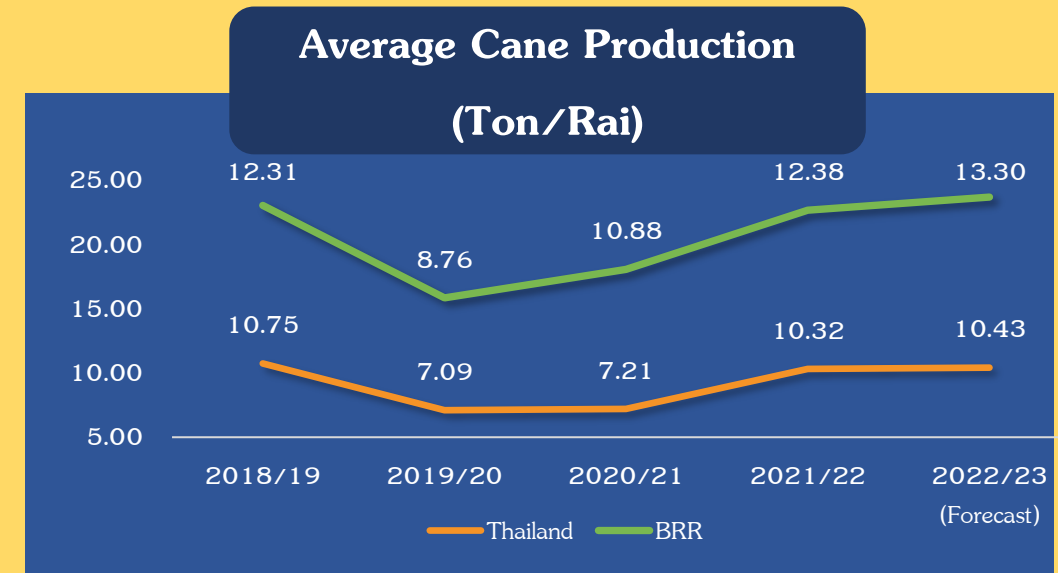
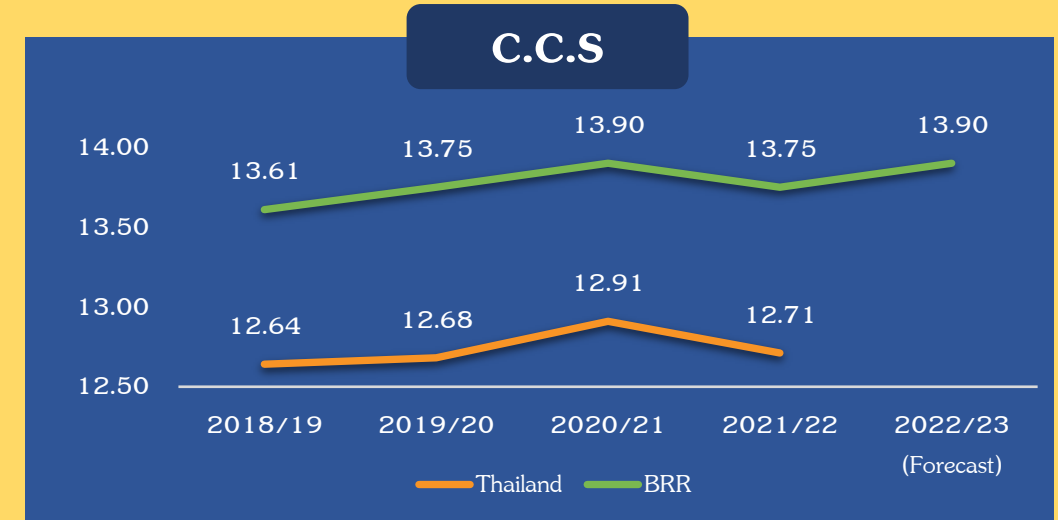
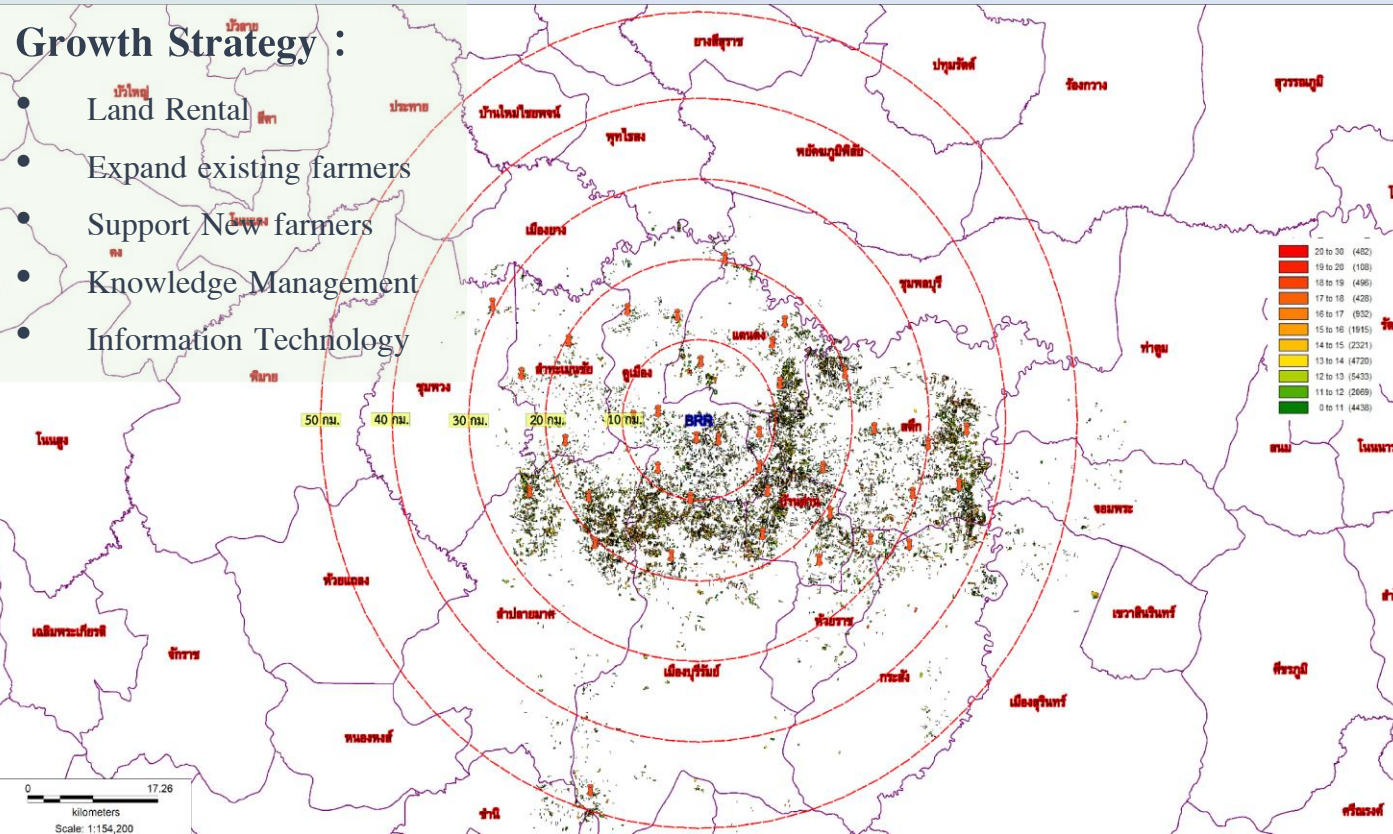
Life Quality of Sugarcane Farmers **DRIVEN** Sugarcane Efficiency

Year	Y2018/19	Y2019/20	Y2020/21	Y2021/22	Y2022/23 (Forecast)	TARGET 5-YR
Operation Days	28 Nov 18 – 29 Apr 19 (153 Days)	1 Dec 19 – 18 Mar 20 (109 Days)	16 Dec 20 – 31 Mar 21 (108 Days)	8 Dec 21 – 20 Apr 22 (133 Days)	130–135 Days	142 Days
Thailand cane crushing	130.97	74.84	66.66	92.07	106.54	
BRR cane crushing (Million Ton)	2.93	1.80	1.76	2.37	2.60	3.00
Production (Ton)	344,580 Ton	217,763 Ton	212,851 Ton	290,706 Ton	319,800 Ton	369,765 Ton
Yield (%)	 11.76%	 12.11%	 12.10%	 12.37%	 12.30%	 12.33%
CCS.	 13.61	 13.75	 13.90	 13.75	 13.90	 13.95
Area of Contract Farming (Rai)	238,074 	205,252 	161,743 	187,713 	198,000 	<div><ul style="list-style-type: none">Most of supportive areas are located around the manufacturer.Developed application program for management</div>
Sugar cane price announced (THB/Ton)	700.00 	750.00 	1,004.39 	1,070.00 		
Lasted Sugar cane price	680.77	837.84	1,010.73	1,126.35		

Sugar Made in the Field

SUGAR CANE PLANTING AREA MAP – Target 198,000 Rais in Y2022/23

(Radius 0-50 K.M. around BRR's Factory)



Sugar Made in the Field

5-YR BUSINESS GROWTH

REVENUE
TARGET
FY2026

*Total Revenues

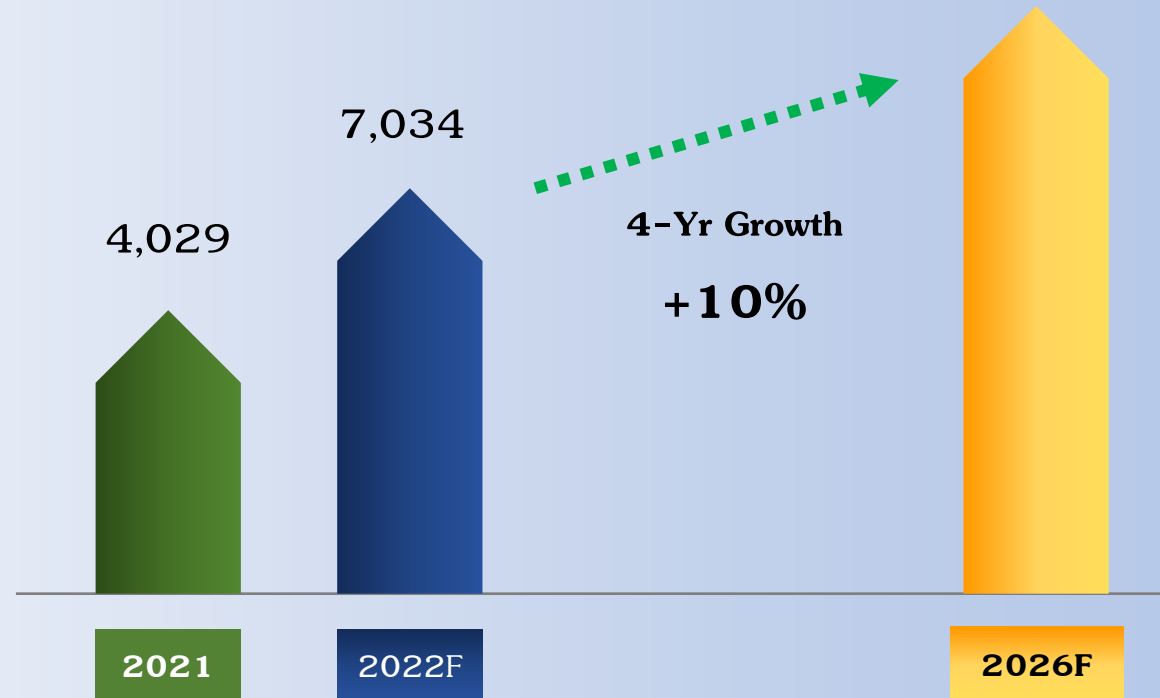
Supported by
SUGAR, PULP PACKAGING and WOOD PELLET GROWTH



Target

7,748

THBmn



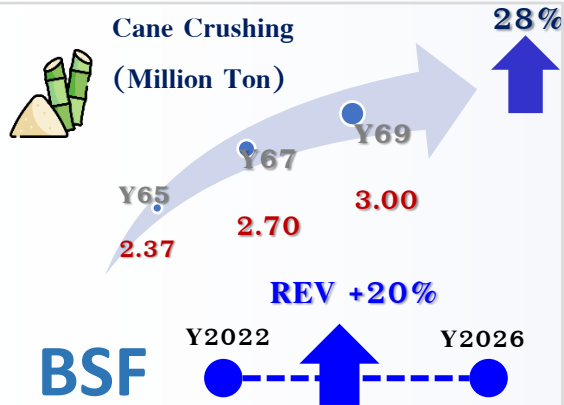
Sugar Made in the Field

BUSINESS DIRECTION IN 5-YRS



HOLDING COMPANY

SUGAR BUSINESS



- Increase the amount of cane crushing
- Maintain sugar cane quality
- Price Competitive with high quality products
- Focusing on brand awareness & distribution channels
- Increase production capacity to 24,000 ton/day

POWER BUSINESS

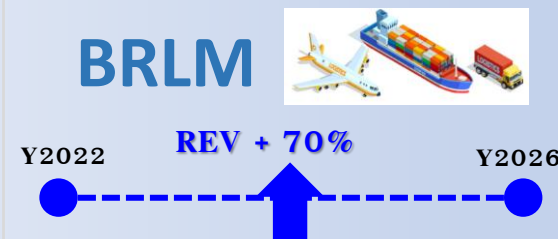


- Increase electric and related revenues
- Increase operation days to 300-330 Day/year
- Improve Fuel Management

SUPPORTING BUSINESS



- Develop herbal products & Value added
- Expand external customer base



- Cost effective management
- Retain existing customers & expand new customer base
- New Business Model: Rail Transport

GROWTH & NEW BUSINESS



- Expansion of production capacity in Phase 2 by adding 14 Molding machines
- Expand foreign customers base

- BGE**
- Conduct long-term purchase agreement for secured revenues
 - Internal Management Control
 - Target Equity IRR > 15%



Sugar Made in the Field



BRR



Jaymart



BUSINESS OPPORTUNITIES



Financial Services



Technology (Smart Farming)



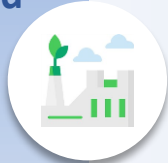
Commercial Retail

Sugar Made in the Field



BRR

Buriram Sugar Public Company Limited



Key Highlights

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Sugar Made in the Field

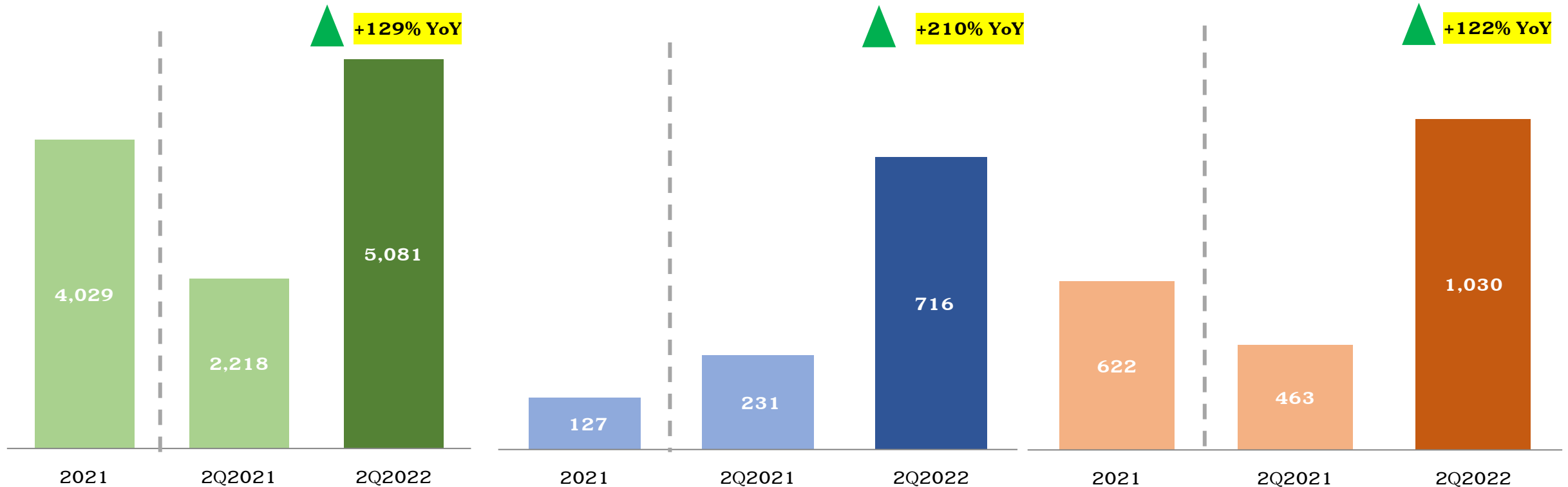
FINANCIAL SUMMARY

Buriram Sugar Public Company Limited

REVENUES (THBmn)

PROFIT & LOSS (THBmn)

EBITDA (THBmn)



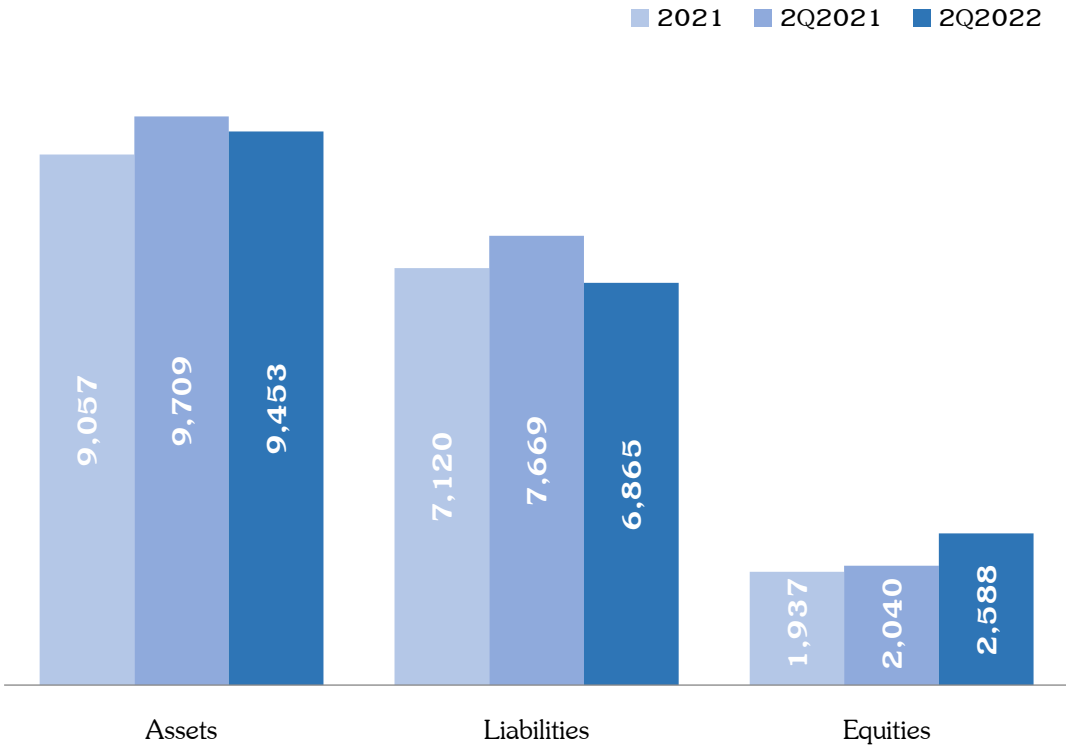
Note : Performance 6 Months

Sugar Made in the Field

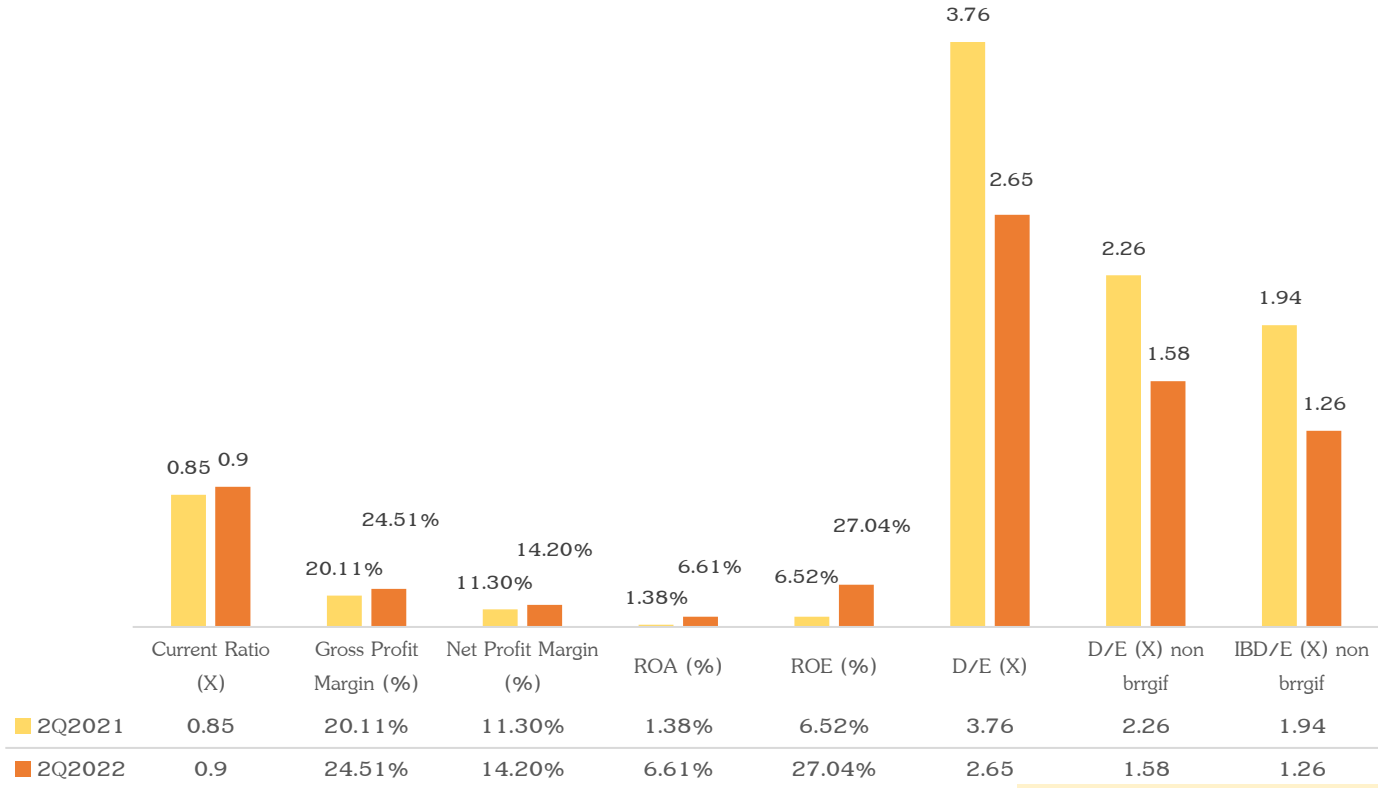
FINANCIAL SUMMARY

Buriram Sugar Public Company Limited

STATEMENT OF FINANCIAL POSITION (THBmn)



FINANCIAL RATIO

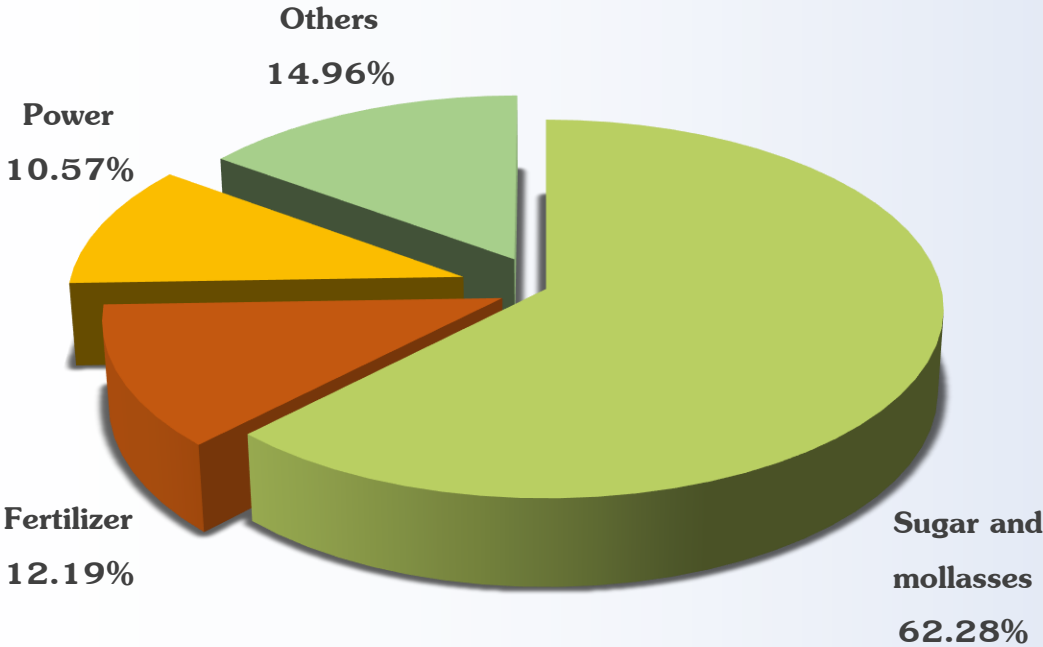


Note : Performance 6 Months
ROA & ROE are annualize

FINANCIAL SUMMARY

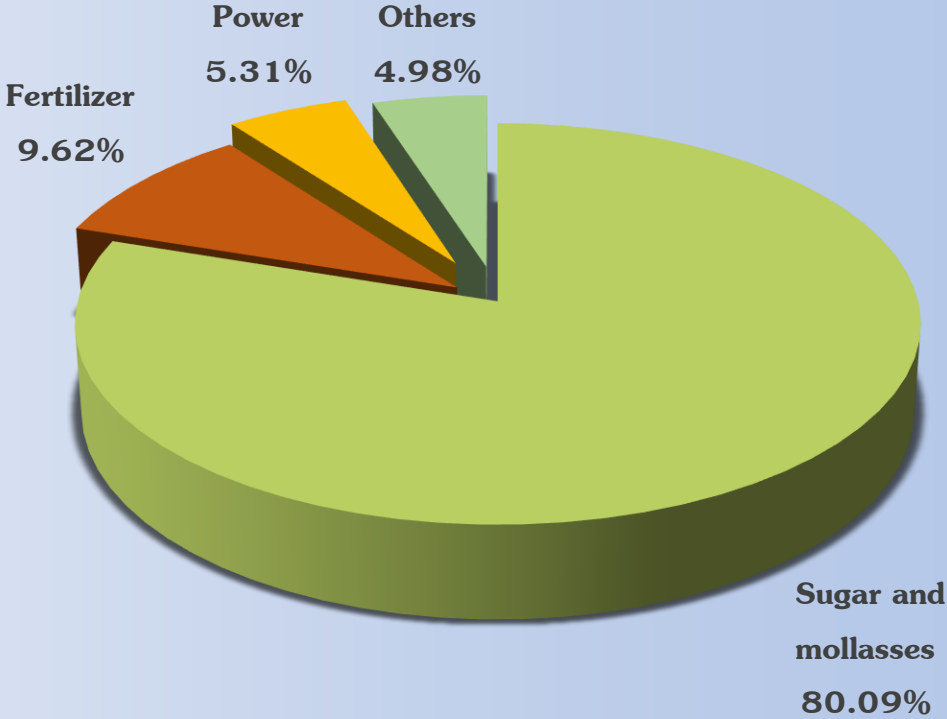
Total Revenue Breakdown

2Q2021



■ Sugar and mollasses ■ Fertilizer ■ Power ■ Others

2Q2022



■ Sugar and mollasses ■ Fertilizer ■ Power ■ Others

Note : Other revenues including Logistic Services by BRLM, Pulp Packaging by SEW, Oil trading revenues, sugar cane harvest services and other revenues.

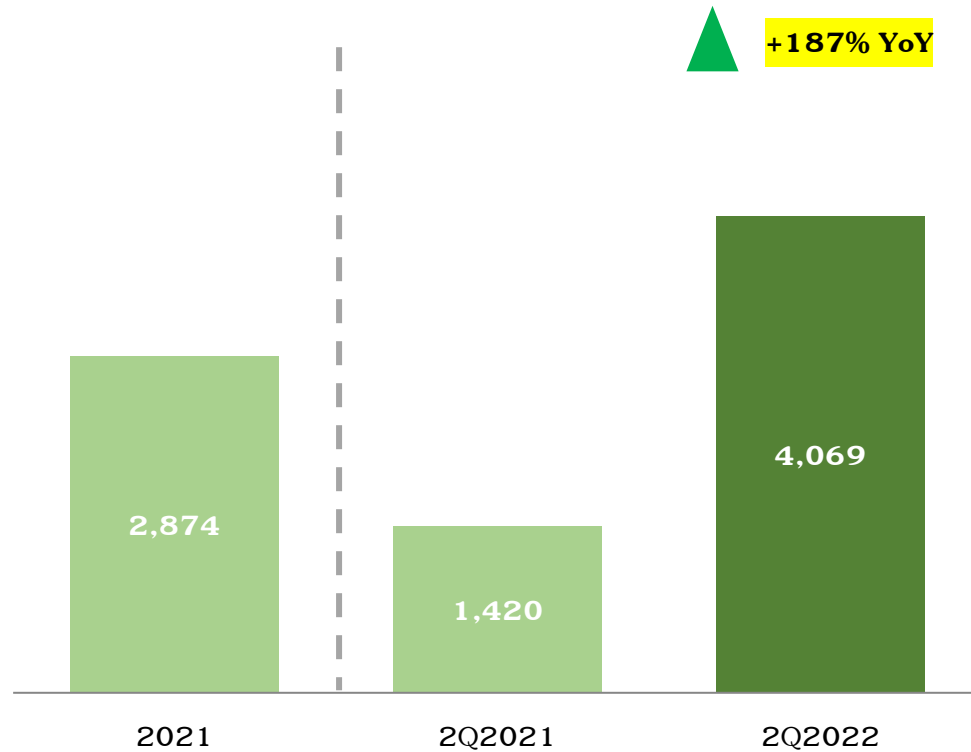
Note : Performance 6 Months

FINANCIAL SUMMARY

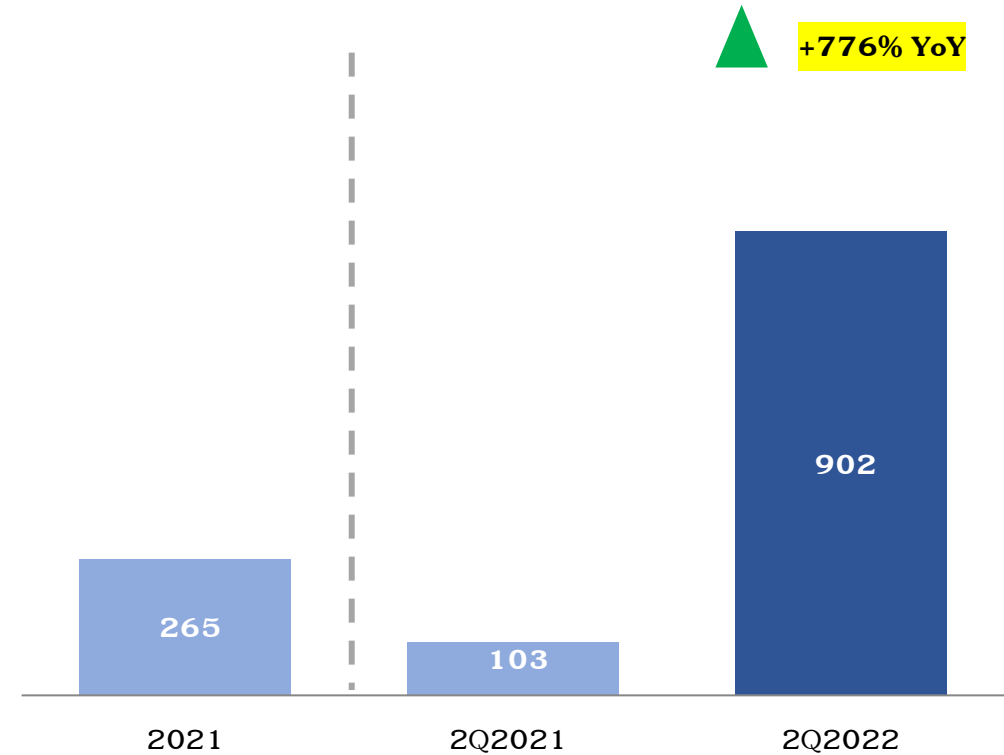
Sugar Business (Core Business)



REVENUES (THBmn)



OPERATING PROFIT (THBmn)



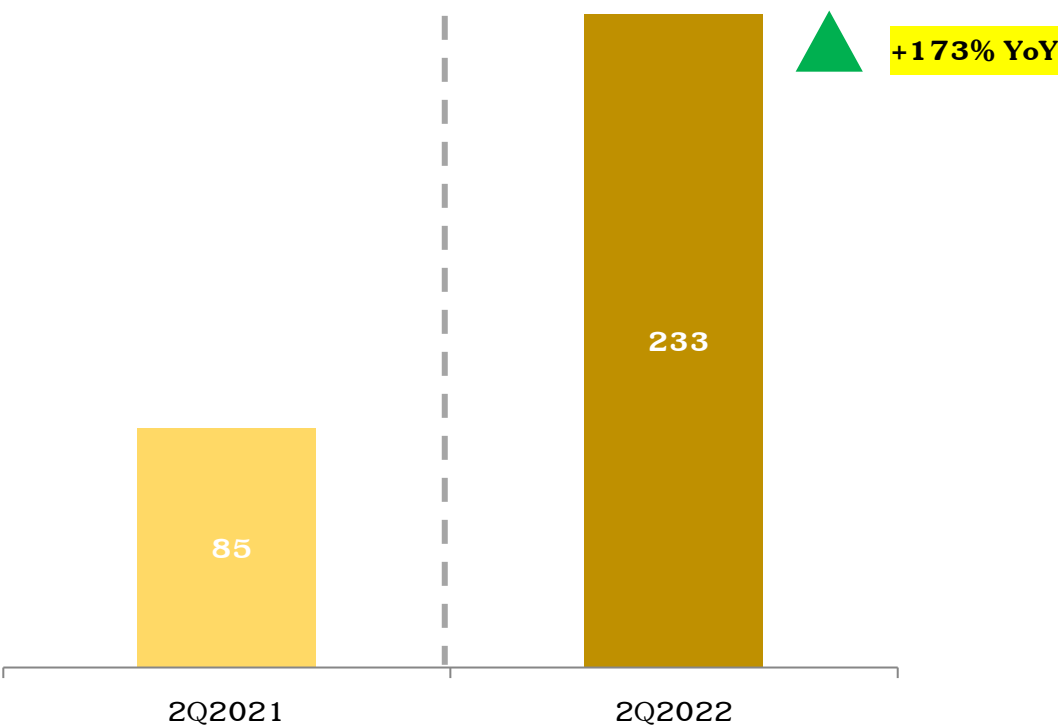
Note : Performance 6 Months

Sugar Made in the Field

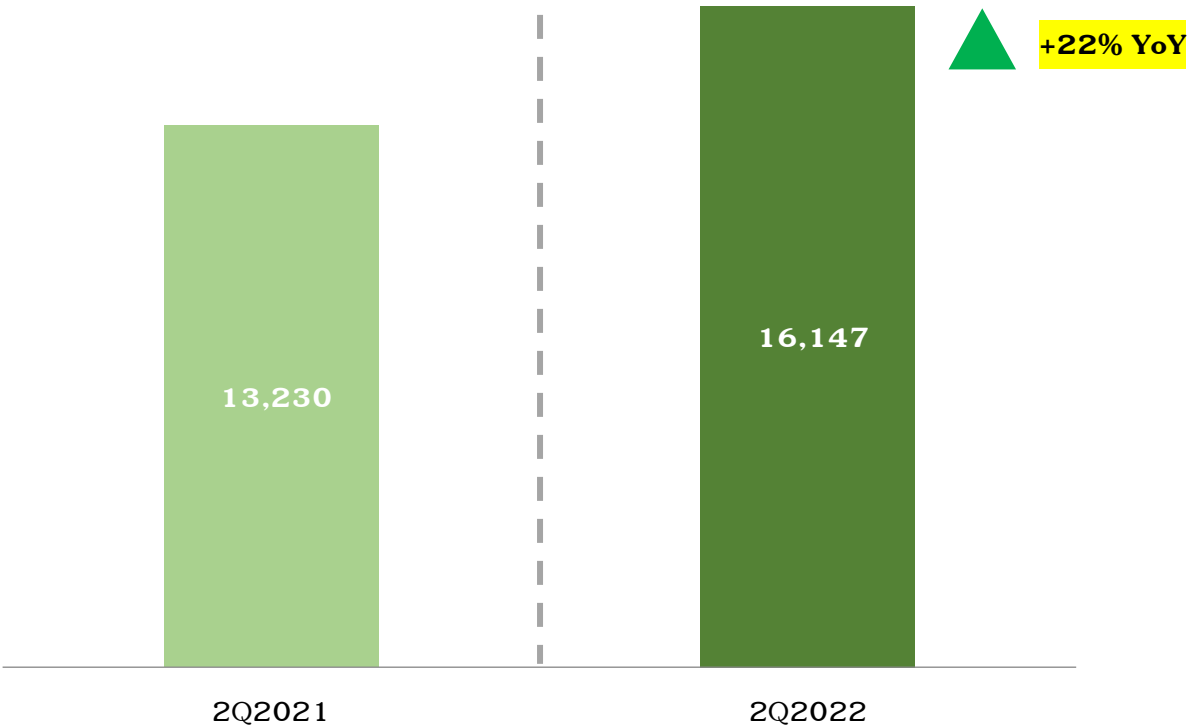
FINANCIAL SUMMARY

Sugar Business (Core Business)

SUGAR SALE VOLUME (1,000 Ton)



AVERAGE SUGAR SALE PRICE (THB/Ton)



Note : Performance 6 Months

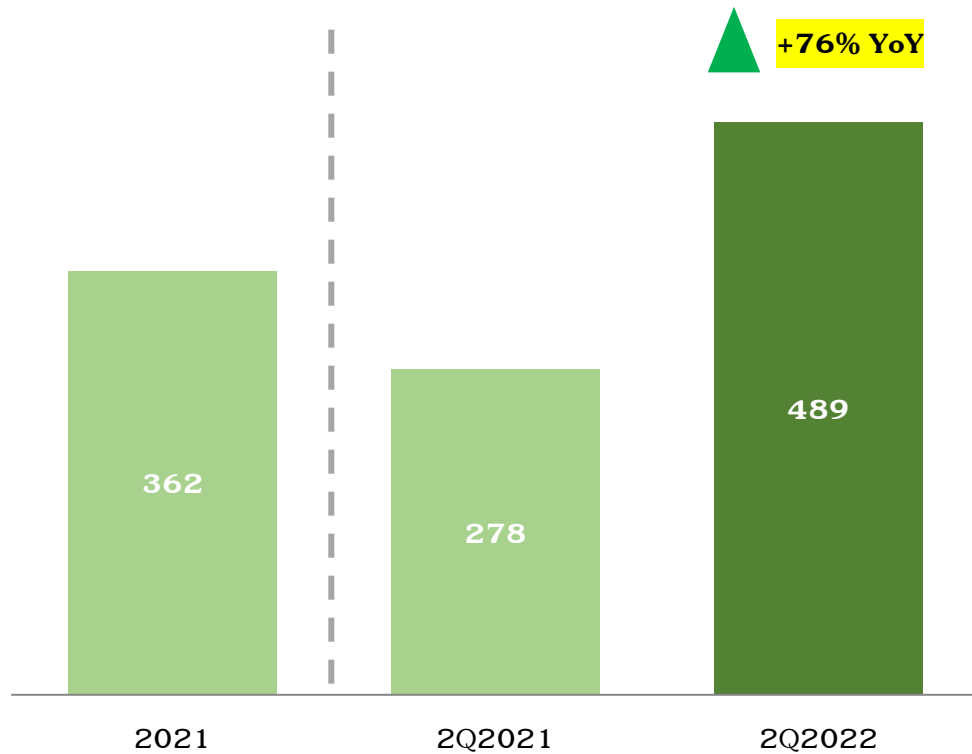
Sugar Made in the Field

FINANCIAL SUMMARY

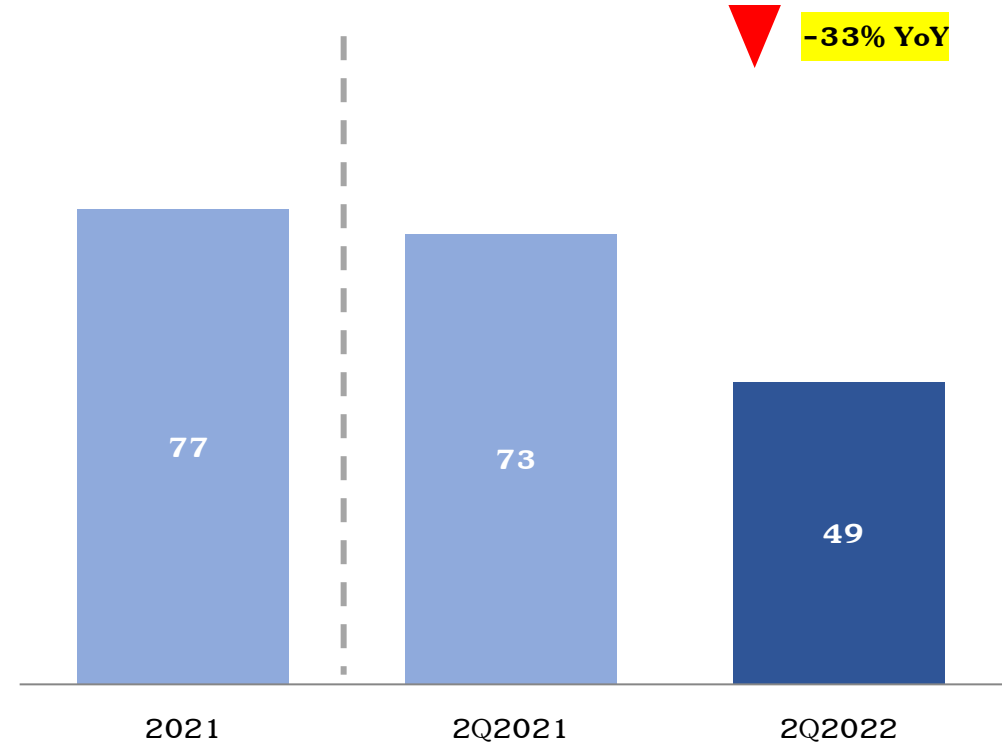
Agriculture Material Distribution Business (Fertilizer)



REVENUES (THBmn)



OPERATING PROFIT (THBmn)



Note : Performance 6 Months

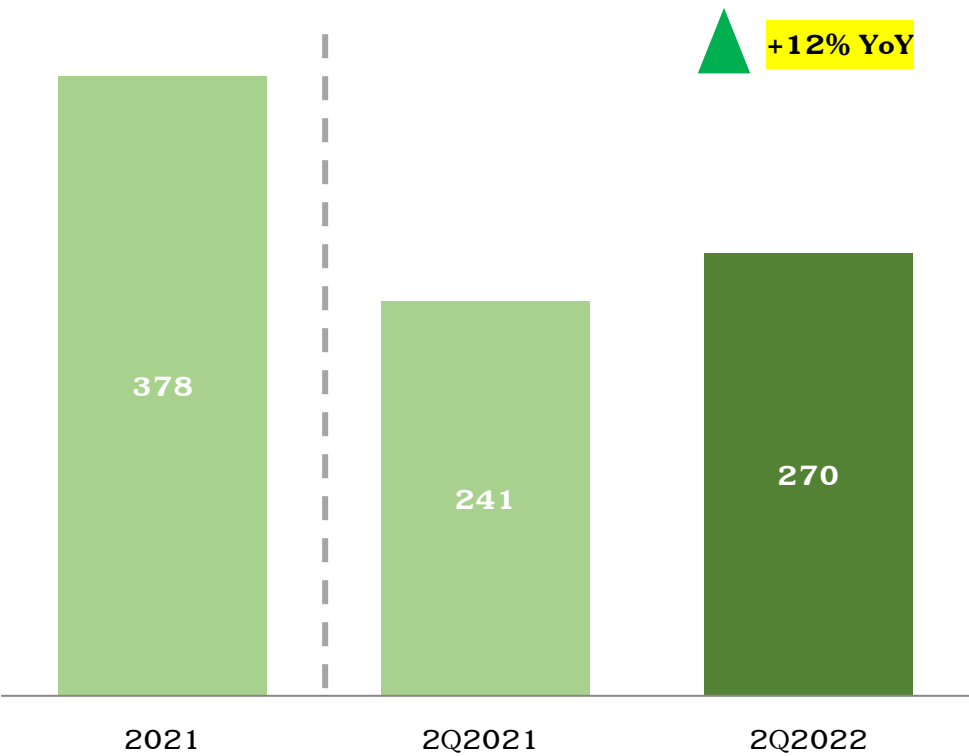
Sugar Made in the Field

FINANCIAL SUMMARY

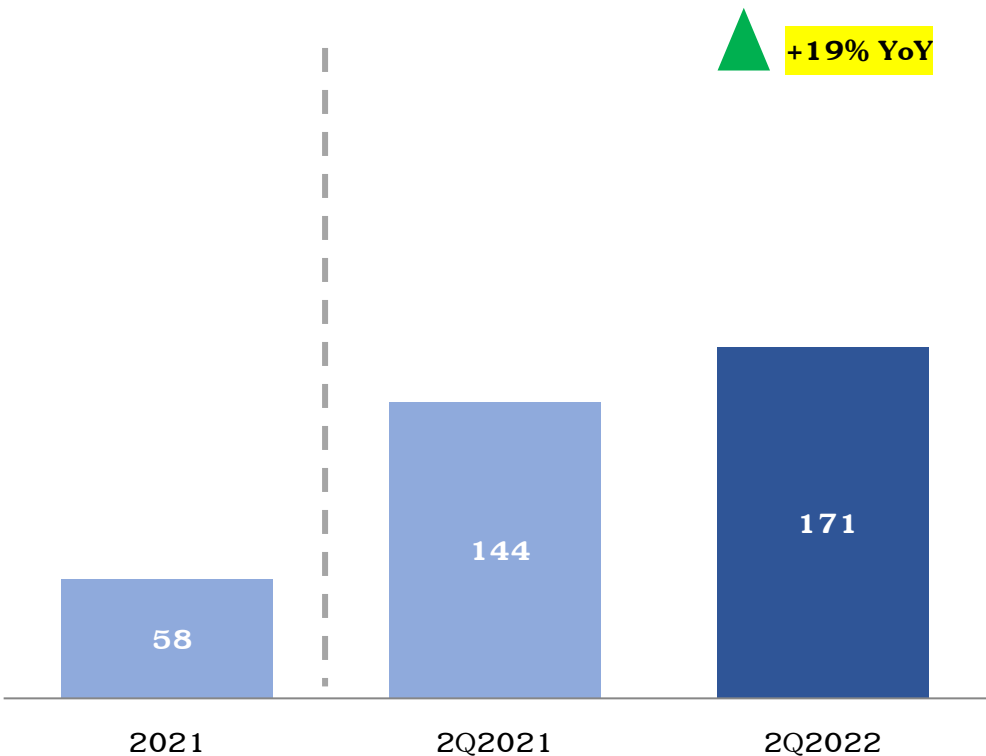
Power Business



REVENUES (THBmn)



OPERATING PROFIT (THBmn)

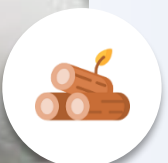
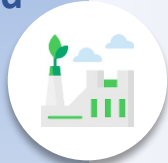


Note : Performance 6 Months



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Buriram Sugar Public Company Limited



Key Highlights

Key Factors

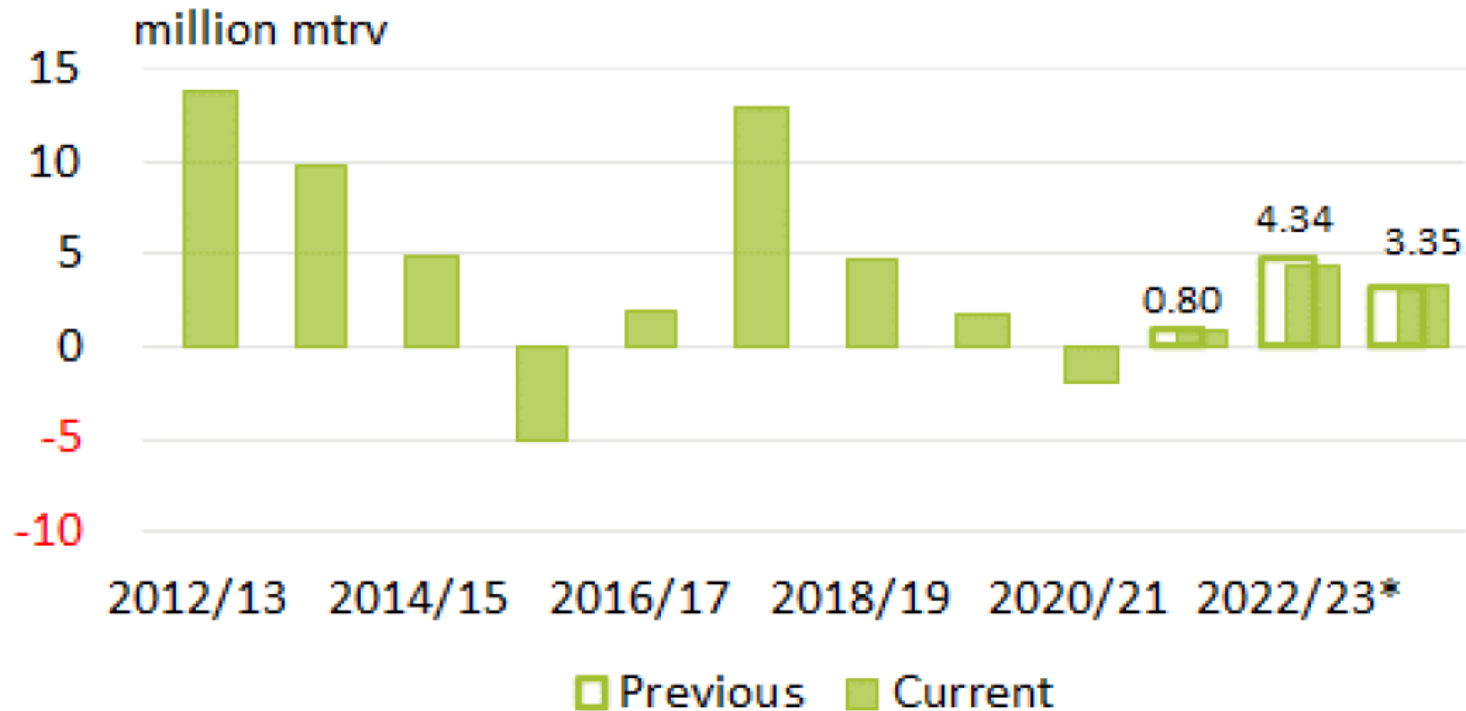
Financial Summary

Business Outlook

Sugar Made in the Field

GLOBAL SUGAR BALANCE

GLOBAL SUGAR BALANCE

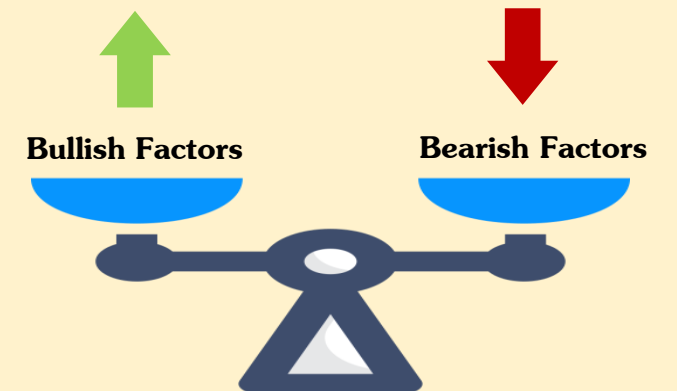


*Forecast

Source: S&P Global Commodity Insights

KEY FACTORS AFFECTING

- Strong white premium
- Freight and lower energy price
- Risk of delay in start of India export in Q4 2022
- Strong Dollar
- Weaker crude price
- Higher sugar mix in Brazil
- Surplus for 22/23



EXPECTED AVERAGE PRICE

18.00 – 19.50 C/lb

Q

A

Disclaimer

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For more information, please contact: IR@brr.co.th



Sugar Made in the Field



 **BRR** บริษัท น้ำตาลบุรีรัมย์ จำกัด (มหาชน)
Buriram Sugar Public Company Limited

 **BSF** บริษัท โรงงานน้ำตาลบุรีรัมย์ จำกัด
Buriram Sugar Factory Co., Ltd.

 **BEC** บริษัท บุรีรัมย์พลังงาน จำกัด
Buriram Energy Co., Ltd.

 **KBF** บริษัท ปุ๋ยตราทุเรียน จำกัด
Key Brand Fertilizer Co., Ltd.

 **BSC** บริษัท น้ำตาลทุนบุรีรัมย์ จำกัด
Buriram Sugar Capital Co., Ltd.

 **BPC** บริษัท บุรีรัมย์เพาเวอร์ จำกัด
Buriram Power Co., Ltd.

 **BRLM** บริษัท บีโออาร์ โลจิสติกส์ แมนเนจเม้นท์
BRR Logistics Management Co., Ltd.

 **CSF** บริษัท โรงงานน้ำตาลชำนิ จำกัด
Chamni Sugar Factory Co., Ltd.

 **BPP** บริษัท บุรีรัมย์เพาเวอร์พลัส จำกัด
Buriram Power Plus Co., Ltd.

 **SEW** บริษัท ซูการ์เคน อีโคแวร์ จำกัด
Sugarcane Ecoware Co., Ltd.


BGE
Buriram Green Energy
Co., Ltd.

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